#### THE GARRISON INSTITUTE

Financial Statements
for the year ended
December 31, 2024
(with Summarized Comparative Information
for the year ended December 31, 2023)



Certified Public Accountants

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#### **Independent Auditor's Report**

To the Board of Trustees of The Garrison Institute

We have audited the accompanying financial statements of The Garrison Institute (the "Institute"), which comprise the statement of financial position as of December 31, 2024, and the related statements of activities, functional expenses and cash flows for the year then ended, and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Institute as of December 31, 2024 and the results of its activities and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

#### **Basis for Opinion**

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of the Institute and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the Institute's ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

#### Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether
  due to fraud or error, and design and perform audit procedures responsive to those risks.
   Such procedures include examining, on a test basis, evidence regarding the amounts and
  disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit
  procedures that are appropriate in the circumstances, but not for the purpose of expressing
  an opinion on the effectiveness of the Institute's internal control. Accordingly, no such
  opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about the Institute's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

#### Report on Summarized Comparative Information

We have previously audited the Institute's 2023 financial statements, and we expressed an unmodified audit opinion on those audited financial statements in our report dated May 22, 2024. In our opinion, the summarized comparative information presented herein as of and for the year ended December 31, 2023, is consistent, in all material respects, with the audited financial statements from which it has been derived.

andon O'Meana Mellenty & Donnelly LLP

June 5, 2025

### **The Garrison Institute**

### STATEMENT OF FINANCIAL POSITION

As of December 31,	2024	2023
ASSETS:		
Cash and cash equivalents	\$ 542,311	\$ 260,005
Grants and contributions receivable	219,792	655,560
Prepaid expenses and other assets	34,306	61,549
Property and equipment, at cost, net	327,597	268,095
TOTAL ASSETS	\$1,124,006	\$1,245,209
LIABILITIES AND NET ASSETS		
LIABILITIES:		
Accounts payable and accrued expenses	\$ 323,650	\$ 313,743
Unearned revenue	265,236	299,198
TOTAL LIABILITIES	588,886	612,941
Net assets (deficit):		
Without donor restrictions	14,287	(60,782)
With donor restrictions	520,833	693,050
TOTAL NET ASSETS	535,120	632,268
TOTAL LIABILITIES AND NET ASSETS	\$1,124,006	\$1,245,209

## The Garrison Institute STATEMENT OF ACTIVITIES

For the Year Ended December 31, 2024

(with Summarized Comparative Totals for the Year Ended December 31, 2023)

		2024		2023
	Without Donor	With Donor		
	Restrictions	Restrictions	Total	Total
Support and revenue:				
Registration fees	\$1,846,352	\$ -	\$1,846,352	\$1,555,147
Foundation and corporate contributions				
of cash	1,655,855	325,000	1,980,855	2,739,286
Individual contributions of cash	120,193	-	120,193	181,197
Contributed nonfinancial assets	400,000	-	400,000	400,000
Scholarship donations	29,813	-	29,813	15,698
Program	56,006	-	56,006	100,361
Special event, net of direct benefits to				
donors of \$121,970 in 2023	-		-	30,382
Other	29,690	-	29,690	35,113
Net assets released from restrictions	497,217	(497,217)	-	=
Total support and revenue	4,635,126	(172,217)	4,462,909	5,057,184
Expenses:				
Program services	3,614,506	-	3,614,506	3,627,282
Supporting activities			-	
Development	379,998	-	379,998	681,223
Management and general	565,553	-	565,553	607,794
Total expenses	4,560,057	-	4,560,057	4,916,299
Increase (decrease) in net assets before				
other	75,069	(172,217)	(97,148)	140,885
Other:				
Employee retention credits	-	-	-	97,399
Insurance proceeds	-	-	-	30,000
Increase (decrease) in net assets	75,069	(172,217)	(97,148)	268,284
Net assets (deficit), beginning of year	(60,782)	693,050	632,268	363,984
Net assets, end of year	\$ 14,287	\$ 520,833	\$ 535,120	\$ 632,268

### The Garrison Institute

### STATEMENT OF FUNCTIONAL EXPENSES

For the Year Ended December 31, 2024 (with Summarized Comparative Totals for the Year Ended December 31, 2023)

						2024						2023
					Program Servi	ices			Supportin	g Activities	_	
			Contemplativ	е			Spirituality	Total		Managemen	t	
			Based	<b>Heading-Centere</b>	d	Pathways to	and Social	Program		and		
Expenses:	Retreats	Virtual	Resilience	Project	<u>Fellowships</u>	Planetary Health	Impact	Services	Development	General	Total	<u>Total</u>
Salaries and benefits	\$ 543,945	\$ 17,647	\$ 264,412	\$ -	\$ -	\$ 186,111	\$ -	\$1,012,115	\$ 286,558	\$ 386,450	\$1,685,123	\$1,562,931
Other employee expenses Professional fees/contract	7,785	252	3,703	-	-	4,318	-	16,058	4,325	40,673	61,056	128,306
services	166,584	1,364	8,205	16,500	1,364	3,805	4,167	201,989	26,194	93,574	321,757	351,440
Direct program costs	572,732	11,095	67,720	261,932	164,672	11,037	-	1,089,188	-	9,738	1,098,926	1,478,636
Communications	66,572	2,087	4,151	10,650	1,996	2,247	-	87 <i>,</i> 703	11,982	10,681	110,366	209,440
Catering, facility and other												121,970
Consultants	151	-	-	-	-	-	-	151	21,977	99	22,227	14,961
Vehicle	5,899	-	-	-	-	-	-	5,899	-	-	5,899	3,299
Housekeeping	86,301	-	-	-	-	-	-	86,301	-	-	86,301	71,517
Information technology	177,569	4,612	4,612	-	4,612	4,612	-	196,017	23,061	11,530	230,608	257,812
Office and program												
supplies/equipment	15,795	275	275	-	285	275	-	16,905	2,496	3,644	23,045	30,825
Building	795,226	1,537	1,537	-	1,537	1,537	-	801,374	1,537	1,597	804,508	696,980
Other, including depreciation												
and amortization	95,349	1,099	1,452	-	31	2,875	-	100,806	1,868	7,567	110,241	110,152
Total expenses by function	2,533,908	39,968	356,067	289,082	174,497	216,817	4,167	3,614,506	379,998	565,553	4,560,057	5,038,269
Less: direct expenses of special												
event net with revenue on the												
statement of activities	-	-	-	-	-	-	-	-	-	-	-	121,970
TOTAL	\$2,533,908	\$ 39,968	\$ 356,067	\$ <b>289,082</b>	\$ 174,497	\$ 216,817	\$ 4,167	<u>\$3,614,506</u>	\$ 379,998	\$ 565,553	\$4,560,057	\$4,916,299

See notes to financial statements.

### **The Garrison Institute**

### **STATEMENT OF CASH FLOWS**

Year Ended December 31,		2024	2023
Cash flows from operating activities			
Increase (decrease) increase in net assets	\$	(97,148)	\$ 268,284
Adjustments to reconcile increase (decrease) in net assets			
to net cash provided by operating activities			
Depreciation and amortization		56,291	49,419
Change in operating assets and liabilities:			
Decrease (increase) in grants and contributions			
receivable		435,768	(310,928)
Decrease (increase) in prepaid expenses and other			
assets		27,243	(61,549)
Increase (decrease) in accounts payable			
and accrued expenses		9,907	(160,833)
(Decrease) increase in unearned revenue		(33,962)	221,163
Net cash provided by operating activities		398,099	5,556
Cash flows (used in) investing activities			
Purchases of property and equipment	(	(115,793)	(13,533)
Net increase (decrease) in cash and			
cash equivalents		282,306	(7,977)
Cash and cash equivalents, beginning of year		260,005	267,982
Cash and cash equivalents, end of year	\$	542,311	\$ 260,005

## The Garrison Institute NOTES TO THE FINANCIAL STATEMENTS

December 31, 2024

1. PRINCIPAL
BUSINESS
ACTIVITY AND
SUMMARY OF
SIGNIFICANT
ACCOUNTING
POLICIES:

The Garrison Institute (the "Institute") is a not-for-profit organization incorporated in June 2001 under the laws of the State of New York. The Internal Revenue Service has determined that the Institute is exempt from federal income taxes under Section 501(c)(3) of the Internal Revenue Code.

The Institute's mission is to apply the wisdom that arises from contemplation and insights derived from science to today's pressing social and environmental issues to create a more compassionate, resilient future.

The Institute maintains its net assets as follows:

#### Without donor restrictions

Net assets that are not subject to donor-imposed restrictions and are available for the general operations of the Institute.

#### With donor restrictions

The Institute reports gifts of cash and other assets as support with donor restrictions if they are received with donor-imposed restrictions that limit the use of the donated assets. When a donor restriction expires, that is, when a stipulated time restriction ends or purpose restriction is accomplished, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the statement of activities as net assets released from restrictions. The balance in the Institute's net assets with donor restrictions have time and purpose restrictions and will be used to fund the Institute's mission. Contributions received with donor stipulations that limit their uses, which are fulfilled in the same reporting period, are recorded as being without donor restrictions.

The Institute records contributions as revenue when the pledged gift or cash is received.

Registration fees, program fees and event income are recognized as revenue when earned, which is at the time an event or retreat occurs. Unearned revenue consists of fees that will be earned in future periods.

Total revenue recognized at a point in time for the years ended December 31, 2024 and December 31, 2023 amounted to \$4,462,908 and \$5,057,184, respectively. The Institute does not have any revenue recognized over time.

# The Garrison Institute NOTES TO THE FINANCIAL STATEMENTS (continued) December 31, 2024

1. PRINCIPAL
BUSINESS
ACTIVITY AND
SUMMARY OF
SIGNIFICANT
ACCOUNTING
POLICIES:
(continued)

The costs of providing the various programs and other activities have been summarized on a functional basis. Accordingly, certain costs have been allocated among the programs and supporting services benefitted. Natural expenses attributable to more than one functional expense category are allocated based on salary and wages and time and effort reporting.

For purposes of the statement of cash flows, the Institute considers all highly liquid assets with an original maturity of three months or less to be cash equivalents.

Grants and contributions receivable at December 31, 2024 are expected to be collected in 2025.

The Institute deems all receivables to be collectible and accordingly, does not have an allowance for credit losses. Such estimate is based on management's experience, the aging of the receivables, subsequent receipts and current and future anticipated economic conditions. The Institute did not have any bad debt write-offs in 2024 or 2023.

The Institute capitalizes expenditures in excess of \$1,000 and with a useful life greater than one year. Depreciation of property and equipment is being provided for by the straight-line method over the estimated useful lives of the related assets. Amortization of leasehold improvements is being provided for by the straight-line method over the estimated useful life of the improvement being that the lease is with a related party. The cost of routine maintenance, repairs and minor renewals is expensed as incurred.

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the reporting period. Actual results may differ from these estimates.

The Institute's financial instruments that are potentially exposed to concentrations of credit risk consist primarily of cash, cash equivalents and receivables. The Institute places its cash and cash equivalents with a quality financial institution. At times during the year, cash balances were in excess of the FDIC insurance limits. However, the Institute has not incurred any losses on such accounts to date. The Institute monitors the collectability of its receivables and they are deemed collectible by management. The Institute believes no significant concentration of credit risk exists with respect to its cash, cash equivalents and receivables.

## The Garrison Institute NOTES TO THE FINANCIAL STATEMENTS (continued)

December 31, 2024

1. PRINCIPAL
BUSINESS
ACTIVITY AND
SUMMARY OF
SIGNIFICANT
ACCOUNTING
POLICIES:
(continued)

The financial statements include certain prior year summarized comparative information in total, but not by net asset class or functional classification. Such information does not include sufficient detail to constitute a presentation in conformity with accounting principles generally accepted in the United States of America. Accordingly, such information should be read in conjunction with the Institute's financial statements for the year ended December 31, 2023, from which the summarized information was derived.

A significant portion of the Institute's support and revenue is received from one donor, a private family foundation, whose two principals are also on the Board of the Institute. The approximate percentage of support and revenue received from the Foundation for 2024 was 29%.

The Institute has evaluated events and transactions for potential recognition or disclosure through June 5, 2025, which is the date the financial statements were available to be issued.

2. LIQUIDITY AND AVAILABILITY OF FINANCIAL ASSETS

As of December 31, 2024 and 2023, financial assets and liquidity resources available within one year of the statement of financial position date for general expenditures were as follows:

As of December 31,	2024	2023	
Cash and cash equivalents	\$ 542,311	\$ 260,005	
Grants and contributions receivable-current	 219,792	 455,560	
Total financial assets	\$ 762,103	\$ 715,565	

**3. UNEARNED REVENUE** The following is a summary of the Institute's unearned revenue for the years ended December 31, 2024 and December 31, 2023:

As of December 31,	2024	2023
Unearned revenue, beginning of year	\$ 299,198	\$ 78,035
Unearned revenue, end of year	\$ 265,236	\$ 299,198

## The Garrison Institute NOTES TO THE FINANCIAL STATEMENTS (continued)

December 31, 2024

### 4. PROPERTY AND EQUIPMENT:

Property and equipment, at cost, consists of the following:

As of December 31,	2024	2023	Estimated Useful Life
Equipment	\$ 610,496	\$ 494,703	3-5 years
Furniture and fixtures	103,674	103,674	7 years
Leasehold improvements	531,086	531,086	10 years
Property and equipment, gross	1,245,256	1,129,463	
Less: accumulated depreciation and amortization	917,659	861,368	
PROPERTY AND EQUIPMENT, NET	\$ 327,597	\$ 268,095	

#### 5. LEASE:

The Institute leases its facilities from a related party under the terms of an agreement dated March 21, 2003. The lease requires \$1 in annual rent and is for a period of forty-nine years expiring March 20, 2052 (see note 6).

# 6. CONTRIBUTED NONFINANCIAL ASSETS:

Contributed nonfinancial assets that meet the recognition criteria of Statement of Financial Accounting Standards, are recorded at their fair value when such goods are received or services are rendered.

Contributed goods and services meeting the criteria for recognition and recorded in the accompanying statement of activities consist of the Institute's use of the property and facilities, which has an estimated fair value of approximately \$400,000 per year. The property and facilities are used for the Institute's entire operation, including its program and supporting activities.

The Institute receives other contributed services that are not recognized because they do not meet the criteria for revenue recognition.

#### 7. 403(b) PLAN:

The Institute maintains a 403(b) plan (the "Plan") covering substantially all employees. Under the Plan, employer contributions are based on a percentage of the employees' salaries as may be determined by the Institute's Board of Trustees. The rate of contribution was 3% of the employee's eligible compensation for 2024 and 2023. Contributions to the Plan were included in salaries and benefits in the statement of activities and amounted to \$11,030 and \$13,800 during the years ended December 31, 2024 and 2023, respectively. Additionally, Plan participants may make voluntary contributions, subject to Internal Revenue Service limitations.

# The Garrison Institute NOTES TO THE FINANCIAL STATEMENTS (continued) December 31, 2024

# 8. NET ASSETS WITH DONOR RESTRICTIONS

The following is a summary of the net assets with donor restrictions for the year ended December 31, 2024:

Description	Balance December 31, 2023		 Contribu- tions		Net Assets Released from Restrictions		Balance December 31, 2024	
Healing-Centered Projects Enhancing Collective Power for	\$	500,000	\$ -	\$	(300,000)	\$	200,000	
Systems Change and Belonging		-	250,000		(4,167)		245,833	
Contemplative Based Resilience		93.000	75.000		(93,000)		75,000	
Inner Transformation for Social		33,000	73,000		(33)333)		73,000	
Impact Leaders		100,050	 =		(100,050)			
Total	\$	693,050	\$ 325,000	\$	(497,217)	\$	520,833	

### 9. RELATED PARTY TRANSACTIONS

On October 1, 2018, the Institute entered into a license agreement with Garrison Institute International ("International"), a not-for-profit organization based in the Netherlands, to license to International the right to use the name "Garrison Institute" as well as the logo, trademarks and services of the Institute for non-profit purposes. International paid \$1 in full consideration for the rights granted by the Institute. International is responsible for all costs and expenses of its program. The Institute has no financial or operational responsibility to International. Two members of the Institute's Board of Trustees are also members of the Board of International. The license is for five years and shall automatically renew for an additional five years unless either party terminates the license.

### 10. EMPLOYEE RETENTION CREDITS:

In response to the coronavirus emergency, the Coronavirus Aid, Relief and Economic Security Act and subsequent legislation (the "Acts") were signed into law to provide, among other things, refundable employee retention credits for qualified employees for wages paid or incurred from March 13, 2020 through September 30, 2021. In connection therewith, such credits for the year ended December 31, 2023 totaled \$97,399 and are recorded as revenue in the 2023 statement of activities. The Institute expects to receive \$183,300 in additional credits during the year ended December 31, 2025.

# The Garrison Institute NOTES TO THE FINANCIAL STATEMENTS (continued) December 31, 2024

11. INSURANCE PROCEEDS:

During 2023, the Institute sustained damage to its premises. The Institute filed a claim with its insurance carrier pursuant to the terms of its insurance coverage and received \$30,000 in connection with the claim which is reflected as insurance proceeds in the 2023 statement of activities.

12. TAX STATUS:

The Institute is a not-for-profit corporation exempt from federal income taxes under Section 501(c)(3) of the Internal Revenue Code. In addition, the Institute has been determined by the Internal Revenue Service to be a publicly supported organization and not a private foundation within the meaning of Section 509(a)(1) of the Internal Revenue Code.